



Elise Hildebrandt,  
The Mortgage Centre

## President's Message

Back in June, I was asked if I would be willing to be the President of the Warman Chamber. I observed the Board of Directors and realized I didn't have to be the expert on everything as they each have a skill set that is different from my own therefore making us an amazing team. I spoke to Ernie and asked what skill set I needed. He advised me of the following:

Be willing to talk to people – *Well that I can do.*

Be willing to ask questions – *Yes, I can do that too.*

Be willing to listen – *I can do that as well.*

On any of the big matters, ask the membership and then speak on their behalf – *Perfect, I could do that.*

We, the board will learn and work together to reach out to each of you and vice versa. I challenge each of us to stretch out each month to two different companies and learn what they do. Why am I issuing this challenge, you might ask? Because our community has grown exponentially in the past couple decades. I know this fact not just because Wikipedia says so, but because I've lived here all my life. I saw the number 2,300 on the "Welcome to Warman" sign for more years than I care to remember. Fast forward to our current population of 10,316—we have the ability to announce that "Together we make it better". Along with that, we also have the opportunity to show each newcomer, or guest that Warman is "Open for Business" more than it ever has been. I mean how much better does it get than to have someone stop in at a business and ask if we know where they can find the following. We can proudly say, "I sure do...let me quickly call and advise them you are coming over for help."

At the Chamber we believe that "Together We Make It Better" and it is my privilege to be able to work with this Board of Directors for the next year. If you have questions or concerns, please let me know at 306-221-2373. I welcome you to contact me. In the meantime, I look forward to meeting with each of you either at your place of work or at one of our many networking events. Have an awesome year!

## Getting More from Your Chamber Membership

Whether you are a new member of our Chamber or have been a member for a while, these basic steps will make your membership with the Warman Chamber of Commerce one that can provide you a strong return on investment.

1. Review your website directory listing and make sure all of the information is accurate, including emails and phone numbers. If you don't have your username/password for the MIC, please contact our office.
2. Involve your employees. This will allow your business the opportunity to take advantage of trainings & leadership development opportunities you may have not thought of for your employees.
3. Display Chamber membership sticker, certificate and e-decal for your customers to see. Studies have shown that people view Chamber membership as a sign of credibility for a business. The best way to show you are a members is to put those items in full view.
4. Attend our Member Orientation sessions. This is a great way to learn about the Chamber and find out if there is a product or service that will assist your businesses' bottom line.
5. Make the Chamber an extension of your business. Are you looking for information about new businesses entering the community—legislation that may affect your business—the Chamber should be the first call you make when you have a question you need help with. The Chamber may be able to answer your question on the spot or refer you to someone that may have the advice you are looking for.
6. Attend monthly meetings and events. Repetition at events creates an atmosphere of trust among members. People like to do business with people they know. Also, remember it is not the size of the event but the relationship building opportunity.
7. Get to know the Chamber board of directors and staff. Knowledge of who you are and what your business provides can make you an easy referral for them.
8. Get Social: the Chamber is on Facebook and Twitter.
9. Provide input and answer surveys: the Chamber sends out surveys throughout the year on various topics. Take a moments to complete any survey. Your answers can make a difference.

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**DATES TO REMEMBER**

**November 2015**

- 10 Chamber Board Meeting
- 11 Remembrance Day Service
- 18 Chamber on Tap
- 18 Dillon Consulting—City of Warman Transportation Master Plan Open House
- 25 Wednesday Wake-Up Business Breakfast. Speaker: Roger Grona with Firebird Business Consulting Topic: Advertising
- 30 City of Warman & Chamber Wine & Cheese Night

**December 2015**

- 10 Chamber Board Meeting
- 18 Chamber on Tap

Please visit our website by clicking [HERE](#) for more information or to register for any of our upcoming events.

## Warman Chamber Introduces new Board of Directors

On Tuesday, October 20th, Chamber members gathered together for our Annual General Meeting. Our AGM is an opportunity for us to celebrate our annual accomplishments, introduce our new board of directors, and hear from an engaging speaker. This year we were privileged to have the Honorable Nancy Heppner, MLA Martensville, as our guest speaker for the evening. Elise Hildebrandt was appointed the new President and complimenting Elise's leadership is Vice-President Les Mennie. Joining the chamber board of directors is Rob Spence with PR Accounting & Bookkeeping and Haylie Lashta with Warman Physiotherapy & Wellness. Roger Grona, Firebird Business Consulting and Carman Dodman, DDD+ Construction stepped down having completed their board service. Thank you for your hard work and efforts which have helped bring our organization to where it is today. As a Chamber we also said goodbye to one of our leaders and driving force behind getting the Chamber established in Warman. In recognition of Ernie's service, leadership and dedication to the Warman Chamber of Commerce, The Ernie Quintal Award was established in his name. While his official service has ended, his effort will always be a guiding light as the organization continues to grow and move forward.



2015-2016 Board of Directors: Back Row L-R Les Mennie, Mennie Landscapes; Jared Francois, Finelite Photography & Design; Jim Heffernan, 5Spheres Consulting; Jade Gulash, Wit & Whim Marketing and Events; Rob Spence, PR Accounting & Bookkeeping; Rhonda Johannson, Patina Floor & Décor; Doug McLeay, Wagon Wheel Family Restaurant. Front Row L-R Haylie Lashta, Warman Physiotherapy & Wellness; Jaimie Malmgren, Executive Director; Amy Wright, Laskowski & Wright LLP; Elise Hildebrandt, The Mortgage Centre. Missing: Gloria Simoes, DeAmore Boutique



Doug McLeay, Wagon Wheel Family Restaurant presenting Ernie Quintal with his award.

## Warman Transportation Master Plan

The City of Warman has hired Dillon Consulting to conduct a traffic study in Warman to assist with the development of a transportation master plan for the city. Warman Chamber of Commerce staff and directors met with

the representatives from Dillon Consulting and the City of Warman on Wednesday, November 5. Dillon Consulting gave an overview of the study objectives, reviewed existing conditions and identified some problems and

opportunities for improvement. If you are interested in learning more Dillon Consulting will be holding a Public Open House on Wednesday, November 18th at the Brian King Centre from 5pm until 7:30pm.



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## Warman & Martensville Comparison

### Warman

81% of the population is in the labour force



202 businesses

### Top 3 Business Sectors

- Health Services
- Construction Special Trade
- Building Contractors



### Top 3 Occupations of Warman Residents

- Trade, Transport & Equipment Operators
- Business, Finance & Administrative
- Sales & Service

### Martensville

84% of the population is in the labour force



195 businesses

### Top 3 Business Sectors

- Construction Special Trade
- Public Administration
- Health Services

### Top 3 Occupations of Martensville Residents

- Sales & Service
- Trade, Transport & Equipment Operators
- Business, Finance & Administrative



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Saskatchewan's Business Resource Centre  
[www.squareonesask.ca](http://www.squareonesask.ca)

## Member Orientation

We offered our first member orientation at the Wagon Wheel Restaurant on November 4th. These sessions are for all new, existing and prospective Chamber members who are interested in learning more about the Chamber's programs and services and how to increase your membership's return on investment. If you missed this one, mark your calendars. We will hold another orientation on Tuesday, February 2, 2016.



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## Saskatoon Freeway Advisory Committee Update

The Warman Chamber of Commerce sits on the Saskatoon Freeway Advisory Committee. This group held a meeting on Tuesday, November 4th where the Ministry of Highways provided an update on the project. The Ministry presented the alignment options for the southern section of the highway. A

Public Information Session will be held on November 19th at the German Concordia Club where citizens will have an opportunity to provide input on proposed routes.

## New and Continuing Members

We are delighted to welcome all of our new Chamber members and thank those businesses that show their continued commitment by renewing their membership. We continually strive to connect you to one another and to the community at large. Please visit their website (by clicking on business name) or stop by to introduce yourself.

- [Studio 2.0 Interior Design Consultants](#)
- [Novus Safety Solutions](#)

### RENEWING MEMBERS

- [Jenson Publishing](#)
- [Avatex Development Corp.](#)
- [Tosh's Bar & Grill](#)
- [Q-Terra Excavating](#)
- [Regency Advisory Group](#)

### NEW MEMBERS

- [Passions Beauty Studio](#)

**Chambers of Commerce Group Insurance Plan**

**AFFORDABLE AND COMPREHENSIVE HEALTH AND DENTAL PLANS FOR LOCAL CHAMBER MEMBERS**

**GET A QUOTE**



**WARMAN**  
CHAMBER OF COMMERCE

*Together we make it better.*

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## SASKATCHEWAN'S MULTI-MATERIAL RECYCLING PROGRAM: LAUNCHING JANUARY 1, 2016

The government of Saskatchewan is implementing the Multi-Material Recycling Program (MMRP) for packaging and printed paper effective January 1, 2016. The MMRP is a cost-sharing initiative between businesses and municipalities that will provide funding for residential packaging and paper recycling programs.

The MMRP is a program under **The Household Packaging and Paper Stewardship Program Regulation**, which came into effect in February 2013. This program requires that businesses contribute to the cost of municipal recycling programs for residential waste packaging and paper (WPP) in Saskatchewan.

The Regulation provides stewards with two ways to meet their obligation: stewards may either enter into an agreement with an agency that will develop and operate a product management program on their behalf, or stewards can develop and operate a product management program to manage their own WPP.

Stewards that wish to assign their obligations under the Regulations to an agency may join Multi-Material Stewardship Western (MMSW) and as a member of MMSW will be considered to be in compliance with the Regulation.

Multi-Material Stewardship Western (MMSW) is a not-for-profit agency established in 2013 to develop and implement a WPP stewardship program in the Province of Saskatchewan on behalf of businesses obligated under the Regulation.

MMSW forms part of the Canadian Stewardship Service Alliance (CSSA) - a family of recycling organizations that includes other provincial stewardship agencies that discharge stewards' obligations for packaging and paper.

There are some exemptions from the program. Businesses with revenues of under \$2 million, that produce less than 1 tonne of waste packaging and paper, or businesses that operate as a single point of retail sale are exempt from the MMRP.

In addition, businesses with revenues of \$2-\$5 million and all newspaper publishers are exempt during the transition period, which expires on January 1, 2017.

If the Chamber of Commerce members fall under the small business exemption thresholds they will be exempt from the program or, if they are a medium sized business, they will be exempt from reporting the quantity of material they distribute to SK consumers but will be required to register with MMSW and pay a \$500 flat fee.

Businesses that do not fall within any of these exemption categories are required to fully participate in the MMRP which includes registering with MMSW, reporting the total tonnage of WPP distributed in Saskatchewan and paying fees.

Fees payable by any business will depend upon the amount and type of material they distribute to Saskatchewan residents.

*For more information on this program and how to join MMSW, members are encouraged to*

*visit: <http://www.mmsk.ca/stewards/>.*