



Roger Grona,
Firebird Business Consulting

Director “Spotlight”

Roger has lived in Warman since 2008 and proud to call Warman home with his wife Stacey and two children, Kiley and Cole. Roger grew up in Lanigan and Watrous area and has always had a love for business. His first taste of business was a food products company he owned with his brother in the early 90's. Roger then went out to work in the oilfield in Western Saskatchewan and Alberta. The experience and work in the oilfield gave Roger a good work ethic and allowed him to soon move into some management roles. Roger's passion for business and the desire to have a family forced him to make a career change. He wanted to learn more about business and be around successful entrepreneurs. This desire for change led him to spend 8 years in the Saskatchewan radio industry (CJWW, 92-9 the Bull, Rock 102, 104.9 the Wolf) working with clients on marketing and business development. Preparing himself for his dream of having his own consulting company he had a chance to step out of radio and work with some very large companies managing the sales and marketing departments always focusing on business development and that goal of owning his own company again. Roger owns Firebird Business Consulting Ltd. and works with companies on business sustainability, business development and growth. You can check out their website: <https://www.firebirdbusinessconsulting.ca/>

INSIDE THIS ISSUE:

Wednesday Wake-Up Review	2
Members in the news	2
Welcome New Members	2
Raj Manek Partnership	3
Provincial Budget	3

ChamberMaster Launch Date Set

Warman Chamber of Commerce is set to launch our new member management software this week. Members will be receiving an email issuing a username and password. This will enable members to manage their business profile information as well as register online for all Chamber events. We are working to have online pay-

ment in the near future. You may also notice some slight changes when visiting our website. ChamberMaster will enable WCC to better manage information, involvement and events—all while offering you enhanced benefits. With this new software, we are able to provide a new level of service to our

members. We appreciate your patience during our transition period and as always are available by phone or email to assist you.



ChamberMaster
Serve and Empower Your Members.

Warman Chamber seeking Member input

As part of our advocacy process, the Warman Chamber of Commerce has begun conducting one-on-one interviews with our membership. We are looking for direct input for our strategic planning sessions as well as any key issues facing your business and/or sector and any support WCC can provide to help manage your issues. The following points are some of the issues/comments businesses have brought forward:

- Businesses would like to be better informed of major events taking place in our city so they can properly

prepare for them

- Members are very pleased with the City's infrastructure and think it's a good selling feature. They would like to see it promoted more.
- Some businesses feel taxes are too high, while others feel the opposite given the services provided.
- Businesses would like to be more informed of when new businesses and schools are coming to our city so they can accurately plan for the future. They would also like traffic flow considerations to be looked at.

- Members would like to see people move away from the Warman is a “bedroom community” way of thinking.
- Some longer existing businesses in Warman are feeling left out by the publicity new businesses are getting from city posting Mayor visits on facebook.
- Members would like to see hard wired in fibre optic internet and communication infrastructure brought into Warman.

We will continue meeting with business members over the next couple of months.

DATES TO REMEMBER

March 2015

- 10 WCC Executive Meeting
- 18 Chamber on Tap with Doug Warren from 1080 Webdesigns
- 25 Wednesday Wake-Up Business Breakfast with Vaughn Wyant, Owner Vaughn Wyant Group

April 2015

- 14 WCC Executive Meeting
- 15 Chamber on Tap
- 16 Networking Breakfast sponsored by Warman Chamber of Commerce, Great Plains College & City of Warman



It was another informative February business breakfast at the Wagon Wheel Family Restaurant. Guest speaker, Sheila Anderson, spoke on the value of the Ready, Willing & Able program stating "This is a great untapped labor market population to meet your business needs. Hiring an individual with an intellectual disability or on the Autism Spectrum is good for the business." Sheila informed businesses in attendance that there is support for employers before, during and after hiring. If you are interested in more information on the Ready, Willing & Able program, please visit www.sacl.org or contact Sheila at 306-955-3344.

Our March Wednesday Wake-Up will be held on March 25, 2015 at Prairie Links Restaurant at the Legends Golf Club. Vaughn Wyant, Owner of Vaughn Wyant Group, will be our guest speaker. Seating is limited so please contact our office at 306-500-0185 to reserve your seat. Our Wednesday Wake-Up Business Breakfasts are a great way to start your day. This event is held the fourth Wednesday of every month. Come out and connect with your fellow Chamber members, enjoy a delicious hot breakfast and listen to an engaging speaker.



Sheila Anderson, Director of Employment Initiatives & Ernie Quintal, WCC President



Stay up-to-date on all the latest Chamber news and events.

<https://www.facebook.com/warmanchamberofcommerce>



Members in the news

Congratulations to Terry Pugh & The Clark's Crossing Gazette for being named as finalists in numerous award categories in the Saskatchewan Weekly Newspaper Association

(SWNA) Better Newspaper Competition. The awards will be presented at the 98th Annual SWNA Convention on April 25 in Saskatoon.

Welcome New Members

We are delighted to introduce you to our new Chamber members. We continually strive to connect you to one another and to the community at large. Please welcome them by visiting their website or stopping by to introduce yourself. The personal

touch will help our Chamber continue to grow and thrive.

- The Chef's Market
- Warman Physiotherapy & Wellness
- Bodacious Bustlines
- 4Corners Financial



Offer the payment options your customers prefer

Payment Solutions for Chamber Members →



Raj Manek Partnership

The partnership between the Chambers of Commerce and Raj Manek Mentorship program was officially announced at the 19th Annual Raj Manek Memorial Banquet on Thursday, February 26. Raj Manek Mentorship Program (RMMP)

provides one-on-one mentoring by experienced business people who help less experienced business owners achieve their goals for growth.

Warman Chamber is proud to have five of our members participating in the

session which started this month.

If you are interested in becoming a mentor or protégé, please contact our office or visit www.manekmentorship.sk.ca.



(Left to Right) Steve Mclellan, CEO with Saskatchewan Chamber of Commerce; Ernie Quintal, President of Warman Chamber of Commerce; Kent Smith Windsor, CEO Saskatoon & District Chamber of Commerce; Bruce Anderson, 2014-15 Chair, Saskatchewan Chamber & Managing Partner; Gerry Shortall, BTS Group Inc. & Raj Manek Mentor; John Hopkins, CEO Regina & District Chamber of Commerce



Provincial Budget

The provincial budget is set to be tabled on Wednesday, March 18, 2015. The Saskatchewan Chamber of Commerce will be at the legislature on Budget Day and will send out a

recap of the budget to all of the local Chambers of Commerce soon after. Please watch your inboxes as WCC will be forwarding this recap to all of our membership.



Together we make it better.

P.O. Box
 Warman, SK
 S0K 4S0
 Phone: 306.500.0185
 Fax: 306.500.0186
 Email: admin@warmanchamber.com
www.warmanchamber.com

The business sector in the city of Warman now has a professional business association that specializes in policy advocacy in business issues. Business owners need to focus on building a successful business and when issues arise that directly affect them such as taxes, labour shortages, and marketing opportunities, that is when they call their local chamber of commerce to advocate on their behalf. The Chamber also provides businesses with a connection to local businesses, networking opportunities, seminars, advertising and partnership programs. Business memberships range from home-based and storefront to corporate and industrial.



WARMAN
CHAMBER OF COMMERCE

Together we make it better.

BUSINESS BREAKFAST

Interview with Guest Speaker:

VAUGHN WYANT

Owner, Vaughn Wyant Group

Wednesday, March 25, 2015

7:30am

**Prairie Links Restaurant at The Legends Golf Club
415 Clubhouse Blvd. East, Warman, SK**

Chamber Members: \$25 + GST

Non-Members: \$30 + GST

Please contact (306) 500-0185 to register today.



OFFICIAL COMMUNITY PLAN **Warman's Future Growth**

WHAT: Open House (Come & Go)

DATE: March 12th

TIME: 2:00pm - 4:00pm & 6:00pm - 8:00pm

WHERE: Brian King Centre (202 8th Ave N)

City officials will be present to answer questions and provide information about Warman's Future Growth Plan.



Your Future Employee is Waiting to Meet You!



saskcareers.ca will give you the opportunity to:

- create connections to the workforce of tomorrow
- attract workers to your business and industry
- have a regional presence in your community

How Do You Connect?

STEP 1



Go to saskcareers.ca

Click on Employer tab at the top and follow the directions!

STEP 2



Your profile may include:

- Logo/contact information
- Description of your company
- Locations and number of employees
- Learning opportunities
- Potential careers available

STEP 3



Get ready to engage in your community

PLUS



Every business registered by February 27, 2015 is entered to win 1 of 3 iPad Minis

Supported by the



*SaskCareers is managed by the Saskatoon Industry-Education Council



ready,
willing
& able

Construction
Fasteners and
Tools

Chris and Bill

Are you considering hiring a person with an intellectual disability or autism spectrum disorder? Or maybe you just want to know more?

ready, willing & able **Employer Forum**

SASKATOON:

FEBRUARY 5TH, 7:30 - 8:30 AM
THE HILTON GARDEN INN

PRINCE ALBERT:

MARCH 12TH, 7:30 - 8:30 AM
PRINCE ALBERT INN

Enjoy a free continental breakfast and learn more about how your business can benefit from hiring individuals with intellectual disabilities or on the Autism Spectrum. Hear success stories from other employers, and find out how other local and national businesses are using ready, willing & able to tap into a dedicated labour pool of over 500,000 hard-working Canadians.

IF YOU WOULD LIKE TO ATTEND, PLEASE RSVP SHEILA ANDERSON
(306) 955-3344 ext. 117
Sheila.Anderson@sacl.org