



Jim Heffernan,  
5Spheres Consulting

## Director Spotlight

I almost don't know where to start! I'm a civil/environmental engineer with over a decade of experience in land development and infrastructure in Ontario, a biologist with some field experience, and a recent Ph.D. environmental toxicologist. My personal and business interests now overlap quite happily. The focus of my consulting business is on the assessment and remediation of environmental contamination. This is a field in which I can apply all of my prior education and training. It's proving to be a challenge to build a consulting business from scratch as a relative unknown in Saskatchewan in these relatively lean economic times, but the challenge has been a joy to tackle and I'm starting to see the payoff!

My path to living in Warman, starting and building a business here, and getting involved with the Chamber has been anything but direct. Instead it has been full of stops and starts, twists and turns, as well as life altering decisions and luck – both good and bad. In the end I couldn't be happier about how it has worked out and I have every intention of staying here long term. Warman is home now!

### Before your current position, what was the most unusual or interesting job you've had?

I've worked as a field biologist counting birds for research and monitoring purposes in the past. It may not sound like challenging work but the hours can be atrocious and I have negotiated electric fences, stood alone among tens of thousands of mosquitos, been tripped up and left wet by dew-soaked thigh-high alfalfa, and faced off against coyotes, a herd of yearling bison, and a stampede of cattle. The life of a field biologist is not necessarily an easy one.

### What is the best thing about living and working in Warman?

I find living and working Warman is much like it is in Saskatoon, except that real estate is less expensive and the neighbourhoods are much quieter. I appreciate both of those things greatly. And when it's required, getting in to Saskatoon is really quite convenient.

### What is the one thing you couldn't live without?

I'm useless without a morning coffee or two! Coffee kick-starts everything for me. Staff at Tim's anticipate my order in the morning. Sometimes I switch up the size just to keep them on their toes.

### What aspect of your role do you enjoy the most?

I am my company's sole shareholder, director, and employee. When things go right, I get to pat myself on the back and it feels good. When things go wrong, I don't have any trouble figuring out who to blame – I find him in the nearest mirror. That responsibility can be empowering and intimidating at the same time, but it seems like a 'good fit' for me.

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## WMBEXA Finalists to be Announced Friday, April 15th

Many businesses in the Warman and Martensville area were busy putting the finishing touches on their awards applications during the last week in March. The WMBEXA organizing committee was flooded by the nearly 70 award applications by the March 29th deadline. "Given that this the inaugural year of the Business Excellence Awards, the response we have received from the business community through both sponsorships and award application submissions has surpassed all our expectations." Warman Chamber Executive Director, Jaimie Malmgren stated.

Award applications are now being reviewed by a panel of judges and finalists in each of the five categories will be announced on Friday, April 15th. Final-

ists and award recipients will then be honored at the Business Excellence Gala on May 27th at the Brian King Centre. Jaimie explained, "We are expecting over 200 key community and business leaders to be in attendance and together we will celebrate

and recognize the exceptional businesses we have in our communities. It's an event you will not want to miss" Tickets are \$60/each or \$300/table of 6 and can be purchased by visiting [warmanchamber.com](http://warmanchamber.com). Seats are limited so reserve your spot today!



**Warman & Martensville Chambers of Commerce  
Business Excellence Awards**

**DATES TO REMEMBER**

Please visit our website by clicking [HERE](#) for more information or to register for any of our upcoming events.

**April 2016**

- 12** Chamber Board Meeting
- 14** Business Networking Breakfast hosted by City of Warman, Great Plains College & Warman Chamber of Commerce
- 15** WMBEXA Finalists Announced
- 27** Wednesday Wake Up Business Breakfast. Speaker: Terry Gove, Saskatchewan Labour Standards

**May 2016**

- 10** Chamber Board Meeting
- 13** WMBEXA Registration Deadline
- 25** Wednesday Wake Up Business Breakfast. Speaker: Matthew Cey, Morris Interactive "Leadership"
- 27** Warman & Martensville Business Excellence Awards Gala



Thank you to Affinity Credit Union representatives, Janelle Giesel & Aaron Norum, who educated attendees at our



March Wednesday Wake-Up Business Breakfast on the important aspects of a business plan. Do you have questions about employment standards particularly how to handle layoffs & terminations or vacation/holiday pay guidelines? Terry Gove with Saskatchewan Labour Standards will be our guest speaker at our business breakfast on April 27th. Register online [HERE](#).

**Members in the News**

Congratulations to Wieggers Financial & Benefits on taking home the Community Builder Award at the 2016 NSBA Business Builder Awards.

Locally owned and operated, Family Pizza in Warman celebrated their 20th year in business this month. Congratulations on this milestone.

Chelsey Harder and her team at Passions Beauty Studio held Fashion for Stars Fundraiser on March 18th raising \$9199.58 for Stars Air Ambulance.

Please let us know if your business recently celebrated or accomplished something special. We love to share our exciting news from our members.

**Chamber Spotlight Advertisement Opportunities**

The Warman Chamber loves to shine the spotlight on our Chamber members and the Chamber Spotlight feature in the Clark's Crossing Gazette is a great way we can do that. By the lengthy list of members interested in being featured, we know you enjoy being showcased too! Advertising in the Chamber Spotlight is exclusive to our members and is a great way to connect to the public. Without the advertising support, we wouldn't have the Chamber Spotlight. If you would be interested in supporting this initiative through advertising, please contact Marie Strumecki at 306-668-0575.

**APRIL 26TH @7:00PM SMALL BUSINESS SEMINAR**

**Bookkeeping Essentials Setting up for Success**

Solid bookkeeping is essential to the success of any business. Not only is record keeping mandatory, it allows you to measure financial results and make important business decisions based on accurate information. How's your bookkeeping?

Come join Aron Vogt with AVO Consulting Corp. for an informative seminar to help you assess the current status of your books and identify areas for improvement. You will learn how to turn the seemingly daunting task of bookkeeping into a more manageable job and take away valuable tips related to this frequently overlooked task.

**SPEAKER**  
Aron Vogt  
AVO Consulting Corp.

*Aron Vogt, owner of AVO Consulting Corp, is one of only three Certified Professional Bookkeepers in the Saskatoon area. Aron completed a Bachelor of Business Administration from the University of Regina in 2005 and has held a variety of accounting-related positions spanning fourteen years, starting AVO Bookkeeping in 2011.*

**facebook.**

There are 1.6 billion Facebook users with over 1 billion active daily users. Are you reaching your potential customers?

**Learn introductory tips & tricks to reach more people on Facebook!**

**TOPICS INCLUDE**

- ✓ What post types work best
- ✓ Tools & apps that make managing easier
- ✓ Facebook analytics overview
- ✓ Page settings that get your page noticed

**SPEAKER**  
Ryan Boutin  
Zeal Media Inc.



**DATE & TIME**  
Tuesday, April 26th  
7:00pm - 9:00pm



**LOCATION**  
Canalta Hotel  
Martensville

**\$20** BEFORE APRIL 14TH

**REGISTER**  
[zealmedia.ca/register](http://zealmedia.ca/register)  
2 Speakers / 1 Price

**\$30** APRIL 14TH - 25TH



Offer the payment options your customers prefer

Payment Solutions for Chamber Members →



## Share Your Knowledge—Member Blog

Do you have unique business insights or expertise to share? Or maybe you are aware of new resources that would be useful to other Chamber members? If so, we'd love to hear from you!! "Share Your Knowledge" is an opportunity for our members to share information on their area of expertise with the membership. Participating in the blog is one of the many marketing & visibility opportunities exclusively available to Chamber members. Contact our office for more information.

Did you know that Affinity Credit Union offers lending for Small Businesses under the Canada Small Business Financing Program?

You might ask....

**What is the CSBFP and how do I know if my business is eligible?**

The CSBFP is a Government guaranteed loan program offered to small businesses or startup businesses operating in Canada -- if you have a gross annual revenue of \$10 million or less.

**What can I finance under this program?**

Your business may qualify for a loan to a maximum of \$1 million to either expand or improve your existing business or to establish your new startup. The program will finance up to \$350,000 for purchase or improve-

ment of equipment or renovations to a leased property or up to \$1 million for the purchase or improvement of commercial properties owned by the corporation. There are some restrictions as to what can be financed under the program.

**How do I get started?**

If you haven't already completed a business plan, prepare a detailed plan inclusive of business description, marketing strategy, operations plan, management description and structure, market analysis and finally two to three years financial projects and three years of historical financial data if available.

Finally, book an appointment with a Small Business Lender at Affinity Credit Union by contacting our Business Banking Department at 306.657.6832.

For more details on the program please visit the website at <http://www.ic.gc.ca/eic/site/csbfp-pfpec.nsf/eng/home>

# Affinity

Credit Union

- [BVT Siding](#)
- [Wagon Wheel Restaurant](#)
- [Prairie Chicks Quilting, Scrapbooking & Gifts](#)
- [The Legends Golf](#)
- [Affinity Credit Union](#)
- Precision Millwork
- [4 Corner Financial](#)
- [5Spheres Consulting](#)
- [Advantage Business Solutions](#)
- [Warman Physiotherapy & Wellness](#)
- [Prairie Lane Builders](#)
- Warman Menn. Spec. Care Home
- [Legends Dental](#)
- Tim Horton's

## New and Continuing Members

We are delighted to welcome all of our new Chamber members and thank those businesses that show their continued commitment by renewing their membership. We continually strive to connect you to one another and to the community at large. Please visit their website (by clicking on business name) or stop by to introduce yourself.

### NEW MEMBERS

- [Yardape Landscaping](#)
- [Ringers Pizza](#)

- [Dahlia Salon & Spa](#)
- [The W Law Group LLP](#)
- [Leah the Plumber](#)

### RENEWING MEMBERS

- [Kessler Insurance](#)
- [Bills Landscapes](#)
- [Finelite Photography & Design](#)
- [Essentially Fitness](#)
- On Q Resolutions
- [1080 Web Design](#)
- [DNR Motorsports](#)
- [Firebird Business Consulting](#)



**WARMAN**  
CHAMBER OF COMMERCE

*Together we make it better.*

P.O. Box 2265  
Warman, SK S0K 4S0  
Phone: 306.292.7066  
Email: [contact@warmanchamber.com](mailto:contact@warmanchamber.com)  
[www.warmanchamber.com](http://www.warmanchamber.com)



Warman & Martensville Chambers of Commerce  
Business Excellence Awards

## Thank you to all of our sponsors:



Saskatchewan's largest independent brokerage, [Wiegiers Financial & Benefits](#) is our **Corporate Sponsor**. As our Chamberplan representatives, Wiegiers plays an important part of the Warman & Martensville Chambers of Commerce. Owner Cliff Wiegiers and his team are always more than willing to come out and speak to Chambers of Commerce members.



The largest privately owned real estate company in Saskatchewan, [ICR Commercial](#) is our **Business of the Year Sponsor**. ICR specializes in the leasing, sales and property management of retail, office and industrial real estate. Seeing two communities work together is something that ICR is thrilled to be a part of and we are honored to have them as our Business of the Year Sponsor.



Celebrating 5 years in business, [Go2Guys Inc](#) is our **New Business Sponsor**. Go2Guys Inc specializes in roofing, as well as exterior and interior work. Born and raised in the area and being a relatively new

business owner himself, Shane Regush, knew how important the New Business category would be for an up and coming business. He is honored to come home and present this award.



Excellent customer service is at the heart of family owned and operated [Kessler Insurance](#). Dedicated to serving the Warman & Osler communities,

Kessler Insurance is our **Customer Service Sponsor**. Richard and Vic, along with their team always welcome their clients with a smile and provide exemplary customer service.



Supporting a wide range of organizations, events and people across Saskatchewan, [SaskTel](#) is our **Community Involvement Sponsor**. SaskTel is committed to supporting non-profit and charitable organizations in the province who make a difference in their communities.



[TrustedSaskatoon.com](#) is our **Marketing Sponsor**. An online directory company

that will help take your company from fourth page of Google to the first, Trusted Saskatoon has been offering their marketing expertise to the Saskatoon area for 5 years. Owner, Sara Wheelwright started the company when she moved to Saskatoon from the UK and didn't know who to trust in regards to settling in Saskatchewan. She felt that if she had the problem then so must others.





Warman Business Networking  
**BREAKFAST**

Thursday, April 14, 2016  
7:30-9 a.m.

**Prairie Links Restaurant, the Legends Golf Course – 415 Clubhouse Blvd E  
Coffee & Register: 7:30 a.m. • Breakfast served: 7:50 a.m.**

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Connect with local business leaders and enjoy a complimentary hot breakfast.

Featuring speakers from the City of Warman, Great Plains College  
and the Warman Chamber of Commerce.

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RSVP by April 8, 2016, to [emilys@greatplainscollege.ca](mailto:emilys@greatplainscollege.ca)  
or (306) 242-5377.

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*Brought to you by:*



**WARMAN**  
CHAMBER OF COMMERCE

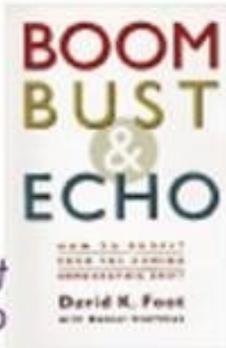
# EMERGING LABOUR FORCE TRENDS 2016

Presented by:



Miller  
Thomson  
BANKERS

Keynote Speaker David K. Foot  
Author of Boom Bust & Echo  
May 26, 2016 [reginachamber.com](http://reginachamber.com)



**Thursday, May 26, 2016**

**Queensbury Convention Centre - Salon A**

**8:00 am - 4:00 pm**

WARMAN CHAMBER  
MEMBERS  
RECEIVE MEMBER  
PRICING  
(just mention this ad)

**Early Bird Pricing until**

**May 1, 2016:**

\$250 Member Pre-registered

\$500 Non-member Pre-registered

**After May 1, 2016**

\$325 Member Pre-registered

\$650 Non-member Pre-registered

(Add GST to all Prices)

To register, please email [kbourhis@reginachamber.com](mailto:kbourhis@reginachamber.com) or call: 306-757-4645.

The Regina & District Chamber of Commerce is an independent member driven organization dedicated to fostering an environment in which our community prospers.